

Please fill in – type or write in black ink or type directly in the MS Word file and return completed application to Rais.

Applicant / new account (company name and address)						
Company name			Trade name			
Address			City	State	ZIP	
Telephone #		Telefax #	E-mail address		Website (URL)	
Ownership	Individual	Partnership	Corporation	Sub-S Corp.	Proprietorship	Other (describe)
Description of business			Year est.	Total sales, last year, \$	Expected sales Rais, first year, \$	
Owner of company, name or company			Direct telephone #		Direct e-mail address	
President of company (if different from owner)			Direct telephone #		Direct e-mail address	
Responsible contact person for Rais, name			Direct telephone #		Direct e-mail address	
Location of shop/showroom with product display						
Name (if different from Company name or Trade name)			As Comp.name	As Trade name	Years at location	
Address (if different from company address)			City	State	ZIP	
Telephone # (if different from Account tel. #)			E-mail: (address to receive leads from website customer requests)			
Shop / showroom and sales facilities						
In the center of the city		In a shopping area or center		Other location – please describe		
Size of shop, sq. feet		# of stoves on display		# of stoves connected to pipe		# of exp. Rais stoves on display
Trade districts in which Rais dealer intends actively to market the Rais brand and products						
(*) # of households where a stove theoretically can be installed = potential customers						
City	County	State	Wood stove Households*	Gas stove Households*		

Present major suppliers / trade references (of stoves)			
1. Company		Telephone #	E-mail address
Address		City	State ZIP
2. Company		Telephone #	E-mail address
Address		City	State ZIP
3. Company		Telephone #	E-mail address
Address		City	State ZIP
Bank reference			
Name of Bank		Telephone #	Name of contact
Address		City	State ZIP
RAIS terms of trade:			
Terms of payment 1	30 days net cash, bank transfer or bank check. (based on qualifying credit information) Due payments are charged with an interest of 1,5% per month.		
Terms of payment 2	Prepayment net cash -2%, bank transfer or bank check		
Terms of payment 3	Prepayment net cash, credit card (accepted cards: Master Card, VISA, American Express, Diners)		
	Credit Card (preferred)	Credit card no.	Expiry date
Terms of delivery	FOB, Rais warehouse		
Terms of shipment	Based on individual cost per shipment		
RAIS Application and approval			
Date application	Dealer, name and position of signer	Signature	
Date recommendation	RAIS Sales Representative, name	Signature	
Date received Rais	RAIS Sales & Marketing Dept., name	Signature	
Date approved dealership	RAIS Sales & Marketing Manager, name	Signature	
Rais Confirmation to New Account			
	Welcome to the Rais dealer network !		
Date		Signature	

Please return the completed form to:

Rais Sales Representative or **Rais USA**, telefax: 011-45-9847 9291 or as an attached file to: dealerservice@rais.com

NOTE: The contents of this application will be held in the strictest confidence.
All questions must be answered to the fullest extent possible.